

Audit No 44 Start date 10-Jun-10 End date 07-Jul-10 Days 28

	Last C/S	Open Stock	Purchases	Credits	Trans	Closing Stock	Cons Cost	Cons Retail	Sales Ratio	Gross Profit	Days Stock
Wine	1276.26	1276.26	1246.75	0.00	0.00	1268.44	1254.56	3882.50	5.68	62.03	28
Vermouth & Aperitifs	111.23	111.23	80.94	0.00	0.00	89.93	102.24	440.74	0.64	72.74	25
Spirits	1889.19	1889.19	3289.82	0.00	0.00	2021.20	3131.91	19903.68	29.11	81.51	18
Brandy & Liqueurs	852.08	852.08	1614.33	0.00	0.00	858.53	1607.89	8590.40	12.56	78.01	15
Minerals	579.36	579.36	1288.15	0.00	0.00	763.93	1103.56	7751.70	11.34	83.27	19
Bottled Beer	896.07	896.07	3097.69	0.00	0.00	1114.67	2879.08	10020.50	14.66	66.24	11
Draught Beer	38.54	38.54	7651.78	0.00	0.00	1239.61	6450.71	17778.40	26.00	57.37	5
	5642.73	5642.73	18269.46	0.00	0.00	7356.31	16529.95	68367.92	100.00	71.59	12

Estimated Result (Ex VAT)

Consumed @ Retail (Ex All)	£	49615.51
Less Consumed @ Cost	£	16529.95
Estimated Gross Profit	£	33085.56
Estimated Gross Profit	%	66.68

Actual Result (Ex VAT)

Income	£	50422.94
Less Consumed @ Cost	£	16529.95
Actual Gross Profit	£	33892.99
Actual Gross Profit	%	67.22

Surplus/Deficit (Inc VAT)

Consumed @ Retail	£	68367.92
Less Allowances	£	10069.70
	£	58298.22
Income	£	59246.95
Surplus	£	948.73
Surplus %	%	1.60
Surplus per day	£	33.88
Surplus at cost	£	264.70

Yield	%	86.66
Barrellage		20.29
Allowances / Income	%	17.00
Variance to Budget (67.5%)	£	-142.50
Till Reading	£	0.00

Cumulatives

From 09/04/2008 To 07/07/2010

Income (Ex VAT)	£	1521306.25
Consumption @ Cost	£	426238.53
Gross Profit	£	1091198.69
	%	71.73
Surplus	£	20193.29
	%	0.61

Allowances (at Retail) £

Pipe Cleaning	737.00
Ullage & Wastage	1631.20
Management	420.00
Two For One Promotion	3290.80
Draught Beer Promotion	2010.20
Cocktail Promotion	1980.50
Total	10069.70

These results are subject to the validity of the information supplied.